

## **EMPLOYMENT AND REGIONAL DEVELOPMENT IN ITALY**

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### *Abstract*

We present an interregional econometric model for Value-Added and Employment in 20 Italian regions, which has into account the effects of several factors of development such as industry, tourism and public sector activities. We also analyse the evolution of employment in Italy during the period 1960-2000, in comparison with EU, as well as the regional distribution of employment and development by sector in the period 1985-98. The main conclusions point to the convenience of fostering the rate of employment, which is below EU average and shows an stagnation in comparison with Ireland and other EU countries, specially in the less industrialized regions. This article is part of a research project on regional economics of EU countries.

JEL classification: C5, C51, E24, J2, O18, O52, R23

Key words: Employment in Italy, Italian Regional Development, Regional Econometric Models, European Regions, Regional Tourism

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### **1. Introduction**

Although Italy has experienced a high increase of non-agrarian employment and development during the 20<sup>th</sup> century, and has a level of Income per capita very similar to European Union average, the country has experience, as well as France, Spain, and another countries with a high level of agrarian activity at the middle of that century, an important reduction in agrarian employment.

As a consequence of the diminution of agrarian employment and other features of Italian economy, regional employment rates vary among Northern and Southern regions, and the Italian economy as a whole has an average rate of total employment per one thousand inhabitants below EU average.

As EU has a lower rate of employment than the USA and Japan, it seems convenient to improve EU economic policies in order to increase employment, specially in countries with levels below average and in the less advanced regions, but for the moment the employment policies of EU have not been very successful.

We have found several relevant papers and articles on Italian employment and development, that we summaries in this section, before to present our data, econometric models and analysis.

Battagion and Tajoli(1999) present an interesting paper on the Italian industrial sector, which is characterized by a number of peculiarities compared to other advanced countries, being one of these is the small average size of its firms.

These authors recognizes that small dimension very often guarantees flexibility and a high degree of specialization, two key factors of the Italian economic performance, but they also analyse some limits due to small dimension: 1) one being related to the ownership structure and governance of firms, 2) its weakness in high-tech industries: innovative activity is still far from the level reached in the major industrialized countries, and Italian trade deficit in the technologically-advanced sectors is persisting

Besides that, in the second part of the paper, they present a probit model over a sample of firms from the precision tools sector, the pharmaceutical sector, the glass and ceramics sector and the furniture sector to test how the probability of patenting an innovation is affected by the ownership of the firms, among other variables, and their conclusion is that the innovative output is affected by the ownership structure, as this variable turns out to be significant in many specifications of the model.

Kostoris, F.D.S.(1994), presents an analysis of public intervention in the Italian economy. This author illustrates the internal contradictions and weaknesses of public action in Italy. New policy proposals to solve old structural problems are then discussed.

Among them, a major privatisation programme decided since 1992 is analysed, together with drastic budgetary cuts aiming at curbing public debt to maintain sustainability.

Finally, the paper tries to explain why, in spite of all the excesses and limits of the policy-making, the performance of the Italian economy is apparently quite brilliant, thanks to the what the Italians call “l’arte d’arrangiarsi”, and their generalized talent for improvisation and flexibility. This adaptation is easier in small firms but it is largely failing to do so in larger companies and in the public sector. In short, the country is developing thanks to what the Italians call “l’arte d’arrangiarsi”, their generalized talent for improvisation.

Although we share the preoccupation of this author on the bad consequences of excesses of public intervention we do not share the view that the less is the best, regarding public activities, as the empirical evidence shows that many public financing, both of public and private activities, have large positive effects on regional development, such as education and health services, the level of education, the improvement of infrastructures, and others.

Bonaglia, F., La Ferrara, E. and Marcellino, M.(1999) apply different methodologies to Italian regional data for the period 1970-1994, for the assessment of public investments role in regional development. The results are presented for Italy as a whole and for different macro-regions, and for individual categories of public capital. The methodologies employed indicate a positive contribution of infrastructures: railways in the North and roads in the Centre and South are the categories that mostly contributed to TFP growth.

Cuñat, A. and Peri, G.(2000), show their concern on the recent dismal performance of overall job creation which has left Italy, as of the end of the 90's, with very low participation and high unemployment rates. Moreover, Italy exhibits a large regional dispersion of those variables when compared to similar European Union economies. Their paper, using Census data on employment from 784 Local Labor Systems (LLS's), covering the whole Italian territory, analyses job creation and its determinants, including input/output linkages, pool of local workers, technological spillovers and infrastructure provision.

They found that Southern Italian economy is rather differentiated within itself, because some parts of the Southeast show characteristics compatible with good job creation, particularly if helped by investment in infrastructures, while most of the Southwest is still lacking characteristics for self-sustained job creation and has been penalized by the cut in public investment in the 90's.

Fiorentini, R. and Tamborini, R.(2000) analyse the impact of monetary policy and credit on the supply side of the Italian economy. The paper relates to the macroeconomic and monetary policy aspects of the so-called "credit channel" of monetary transmission and present an inter-temporal macroeconomic equilibrium model which relates current production with bank credit. They find the evidence that the "credit variables" identified by the model, the overnight rate and a measure of credit risk, have permanent effects on employment and output through the supply side of the economy by altering credit supply conditions to firms.

Ferrera, M. and Gualmini, E. (1999), analyse Italian social policies under the new conditions of internationalisation. They consider that the turbulent 1990s have been a successful decade for Italy, because through an impressive sequence of reforms, this country has been able to put in order its battered public finances, to start an incisive modernization of its backward bureaucratic apparatus, its rigid labour market and its unbalanced welfare state, without seriously jeopardizing social peace not the overall competitiveness of its economy in the global context.

They conclude that the dynamics of internationalisation and, especially, or European integration have been crucial for fostering these positive developments.

Tondl, G.(1999) analyses the determinants of the uneven growth of European Southern Regions, by means of an empirical study with panel data. He found that since 1975 the extent of catching-up has been very different across Southern regions, and wishes to show whether differences in regional income and growth can be attributed to differences in endowment of human capital.

That panel data consists of a sample of regions from Greece, Spain and the Italian South, for the period 1985-94. The results indicate that the income level of Southern EU regions is largely determined by employment/education levels and past public investment. The author recommends to maintain EU regional policies focused on the human capital factor, but he considers that private investment incentives should be curbed.

Another interesting papers, among others, are those of Fabiani, S. and Pellegrini, G.(1997), who focus also on the important role of education and infra-structure on the development of Italian provinces and the paper by Faini, R. and Galli, G.(1995), who analyse the question of financing and development in Southern Italy.

Our experience with econometric models of regional development in EU regions show many coincidences with some important conclusions of the Italian economy research, giving to the human capital and infrastructures an important role in explaining the differences in real production and non agrarian employment.

We think that those variables have a large influence on investment determinants in industrial production, and that industry, together with another activities like tourism, public valued-added and public transfers, have an important positive influence on the development of market services and building, through a system of a inter-sector relations, as we show in our econometric models of section 4.

Before that we present a general view of employment evolution in Italy and the territorial distribution of employment, and another variables related with economic development, in Italian regions.

## **2. Employment and Economic Development in Italian Regions**

Italy as whole have experienced an important development during the second century, very similar to France although with some differences.

Before presenting our analysis of regional development in Italian regions we present a general comparison of Italy with another EU countries.

### *A comparison of Italian development with EU countries*

During the period 1960-2000 Italy has experienced, like European Union (EU) countries, an important increase in real Gross Domestic Product per head (Gdph, or Ph), usually at a level very similar to EU average and United Kingdom value, and a little below France.

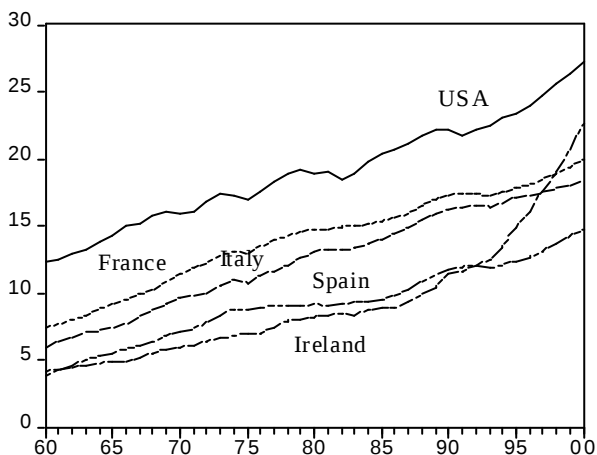
Graph 1 shows the evolution of real Gdph in Italy in comparison with France, Ireland, Spain and the USA, in terms of Purchasing Power Parities, PPPs, in thousands of dollars at 1990 prices and PPPs. There we can see that two countries like France and Italy, very near EU average, are experiencing a rate of growth lower than the USA, while a newcomer to high level Gdph, as Ireland, has shown a high capacity of improving the real Gdp per inhabitant, in great part thanks to the improvement in education as it is shown in Guisan et al(2001).

Graph 2 shows the ratio between Italy and EU average in real Gdph, measured in PPPs at 1990 prices, in comparison with another four EU countries.

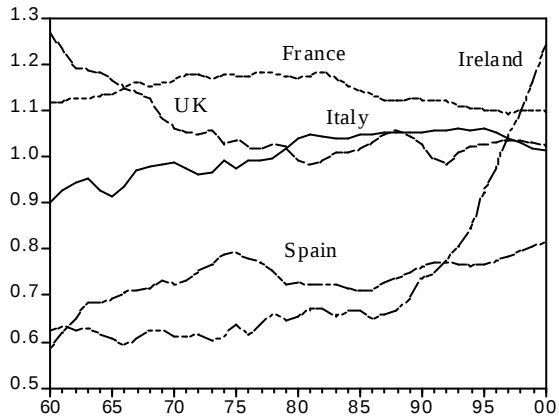
For Italy we can see an important increase in the ratio of Gdph during the period 1960-80, a very slow growth of this ratio during the period 1980-95 and a slight fall during 1995-2000. In spite of this diminution the performance of Italy has been very good with a value of Gdph very similar to EU15 average.

Graphs 3 and 4 present similar comparisons in relation with the rates of employment per one thousand inhabitants.

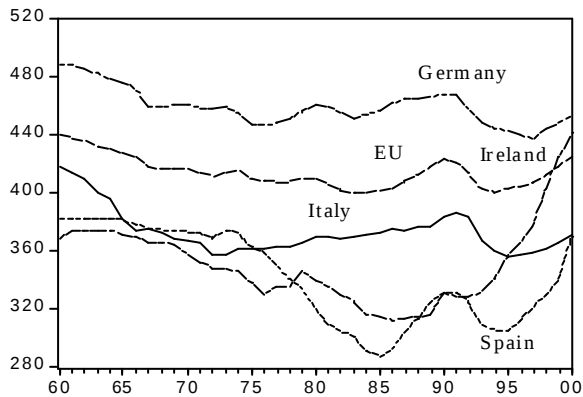
Graph 1. Gross Domestic Product per inhabitant in 1960-2000  
(thousands of \$US at 1990 prices and PPPs)



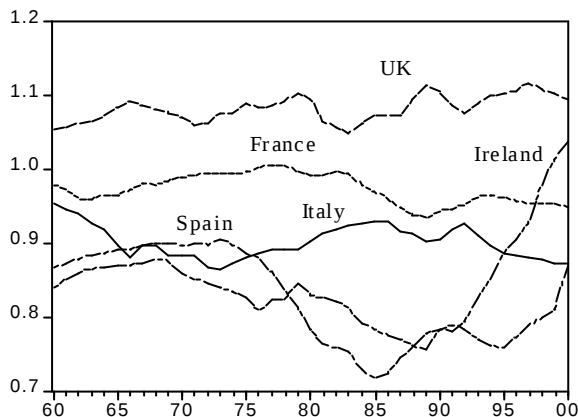
Graph 2. Ratio between Gdph of country and EU average  
(values of Gdph in dollars at 1990 prices and PPPs)



Graph 3. Rates of Employment in 1960-2000



Graph 4. Ratio between Lth of country and EU average



We can see that the rate of employment per one thousand inhabitants has shown a diminution in Italy during the period 1992-2000, while countries with lower positions in this value, like Spain and Ireland, have shown an important increase during that period. The most outstanding difference in rate of employment is with UK, as this country has a real value of Gdph very similar to Italy.

### *Employment and population in Italian regions*

Table 1 shows the Population, Gdp per inhabitant, Ph, rates of employment, and ranking positions of Italian regions.

Table 1. Population, Ph and Employment rate of Italian regions, 1995

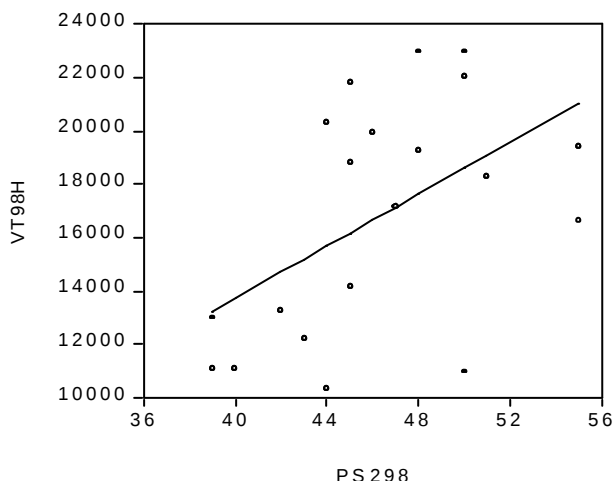
| Region                 | Pop   | Gdph  | Rph | Lha | Lhna | ? Lhna % |
|------------------------|-------|-------|-----|-----|------|----------|
| 1. Piemonte            | 4298  | 22736 | 20  | 30  | 408  | 5.89     |
| 2. Valle d'Aosta       | 118   | 25096 | 12  | 44  | 444  | -0.78    |
| 3. Liguria             | 1664  | 23083 | 19  | 22  | 364  | -5.51    |
| 4. Lombardia           | 8910  | 25629 | 9   | 13  | 426  | 2.89     |
| 5. Trentino-Alto Adige | 909   | 24322 | 17  | 43  | 458  | 4.97     |
| 6. Veneto              | 4422  | 23836 | 18  | 33  | 419  | 10.16    |
| 7. Friuli-Venezia G.   | 1191  | 24412 | 16  | 24  | 397  | -2.27    |
| 8. Emilia-Romagna      | 3923  | 25458 | 10  | 33  | 426  | 3.94     |
| 9. Toscana             | 3526  | 21344 | 27  | 29  | 398  | 1.01     |
| 10. Umbria             | 822   | 19063 | 42  | 32  | 374  | 3.58     |
| 11. Marche             | 1441  | 20219 | 35  | 38  | 389  | -0.92    |
| 12. Lazio              | 5193  | 21900 | 25  | 20  | 381  | -1.07    |
| 13. Campania           | 5746  | 12784 | 93  | 39  | 261  | -6.47    |
| 14. Abruzzo            | 1268  | 17399 | 59  | 49  | 322  | 0.41     |
| 15. Molise             | 332   | 14881 | 79  | 67  | 280  | -2.89    |
| 16. Puglia             | 4076  | 13696 | 87  | 31  | 272  | -1.56    |
| 17. Basilicata         | 611   | 13227 | 88  | 64  | 256  | -0.59    |
| 18. Calabria           | 2076  | 11551 | 97  | 71  | 228  | -0.80    |
| 19. Sicilia            | 5083  | 12819 | 92  | 42  | 264  | 2.84     |
| 20. Sardegna           | 1660  | 14402 | 85  | 37  | 289  | 8.88     |
| Total Italy            | 57269 | 19821 | -   | 32  | 357  | 1.97     |

Lha and Lhna are rates of agrarian and non-agrarian employment;  $\Delta$  Lhna% is the percentage of increase in Lhna during 1985-95; Pop is population (thousands), Ph is real Gross Domestic Product per head (thousands of dollars at 1990 prices and exchange rates) and rph is the ranking position of ph, in descending order among 103 European regions, according to Guisan and Aguayo(2001).

In table 1 we can see that several regions belong to the group of Top 25 EU regions in Gdph, being the highest positions those of Lombardia with ranking number 9, Emilia-Romagna with 11, and Valle d'Aosta with ranking 12. Another regions, such as Piemonte, Liguria, Trentino-Alto Adige, Veneto, Friuli-Venezia Giulia, and Lazio, also belong to this group of Top 25 EU regions.

Besides that Graph 5 show the relation between Value-Added, at basic prices, per inhabitants (Ecus at 1998 prices) and the percentage of population with secondary and higher education, according to EU statistics.

Graph 5. Regional VT98H and Educational Level



There is an important positive correlation, of 0.52, between both variables, with the regions of Campania, Umbria and Sicilia clearly below the levels that correspond to the average behaviour, and that could be explained by several factors in a more detailed study, such as the structure of age of population and the relative importance of Agriculture in past decades, as well as the average level of education not only at present but also during past decades.

Table 2. Density of Population and Non Agrarian Employment

|                                    |         | DENSITY OF POPULATION                                                             |                 |                                                                                                                              |                                                                                 |                       |
|------------------------------------|---------|-----------------------------------------------------------------------------------|-----------------|------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|-----------------------|
|                                    |         | >300                                                                              | 200-300         | 100-200                                                                                                                      | 50-100                                                                          | <50                   |
| DENSITY OF NON AGRARIAN EMPLOYMENT | 100-300 | Lombardia (158/373)<br>Lazio (113/302)<br>Liguria (113/307)<br>Campania (113/302) | Veneto(100/241) |                                                                                                                              |                                                                                 |                       |
|                                    | 50-100  |                                                                                   | Puglia(57/210)  | Emilia-Romagna(74/177)<br>Piemonte(68/169)<br>Toscana(61/153)<br>Friuli-Venezia(59/152)<br>Marche(57/121)<br>Sicilia(52/197) |                                                                                 |                       |
|                                    | 25-50   |                                                                                   |                 | Abruzzo(37/117)<br>Calabria(32/138)                                                                                          | Umbria(36/97)<br>Trentino-Alto Adige(30/67)<br>Molise(21/75)<br>Sardegna(20/69) |                       |
|                                    |         |                                                                                   |                 |                                                                                                                              | Basilicata(16/61)                                                               | Valle d'Aosta (16/36) |

*Density of non agrarian employment*

Liguria, Lombardia, Veneto, Lazio and Campania, with more than 100 non agrarian employments per squared Kilometre occupied the highest positions in 1995, while Abruzzo, Basilicata, Calabria, Molise, Trentino-Alto Adige, Sardegna, Umbria and Valle d'Aosta,

with less than 50 non agrarian employments per squared Kilometre, showed the lowest densities among Italian regions.

Between densities of non agrarian employment of 50 and 100, around the Italian average of 68, are the following regions: Emilia-Romagna (75), Piemonte(69), Toscana(61), Friuli-Venezia Giulia(60), Marche(58), Puglia(57) and Sicilia(52).

### *Density of population*

The first group is formed by the regions with high densities of population, higher than 225 inhabitants per squared Kilometre: Campania, with 423, occupies the first position, followed by Lombardia with 373, Liguria with 307, Lazio with 302 and Veneto with 241.

The second group, with population densities around the Italian average of 190 inhabitants per squared Kilometre, consists of the following regions: Puglia with 210, Sicilia, with 198, Emilia-Romagna with 177, Piemonte with 169, Toscana with 153 and Friuli-Venezia Giulia with 152.

The third group consists of the regions with population densities lower than 150 inhabitants per Km<sup>2</sup>: Marche with 149, Calabria with 138, Abruzzo with 117, Umbria with 97, Molise with 75, Sardegna with 69, Trentino-Alto Adige with 67, Basilicata with 61. The last region is Valle d'Aosta with 36 inhabitants per Km<sup>2</sup>.

### *Density of non agrarian Value-Added*

The top positions, with densities of non agrarian Value-Added higher than 4000 thousands of US\$ per Km<sup>2</sup> are occupied by the following regions: Lombardia with 8647, Liguria with 6135, Lazio with 5891, Campania with 4850 and Veneto with 4688.

The second group consist of regions with density of non agrarian Value-Added between 2500 and 4000 thousands of US\$

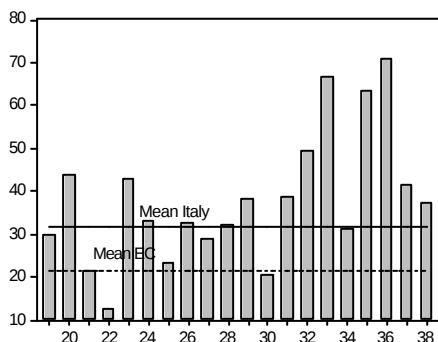
per Km<sup>2</sup>, and includes the following ones: Emilia-Romagna with 3704, Piemonte with 3534, Friuli-Venezia Giulia with 3076, Toscana with 2887, Marche with 2596 and Puglia with 2515.

In the third group, with density of non agrarian Value-Added lower than 2500 thousands of US\$ per Km<sup>2</sup>, are: Sicilia with 2144, Abruzzo with 1677, Umbria with 1511, Calabria with 1304 and Trentino-Alto Adige with 1287.

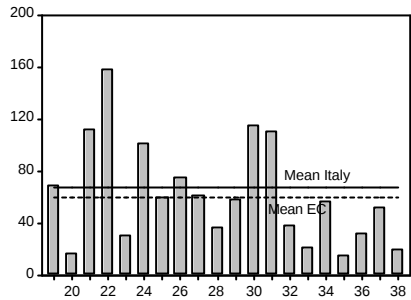
The last positions are occupied by the regions belonging to a fourth group with density of non-agrarian employment per squared Kilometre lower than 1000 thousand US\$: Molise with 906, Sardegna with 834, Valle d'Aosta with 761 and Basilicata with 611.

Graphs 6 and 7 show the rates of agrarian and non-agrarian employment of Italian regions in comparison with Italian and EU averages, according to Guisan et al(2001), while graph 8 presents a comparison of densities of population and graph 9 shows the high positive correlation between the densities of population and non-agrarian employment. We include also three maps which represent regional densities of non agrarian employment, population and Value-Added.

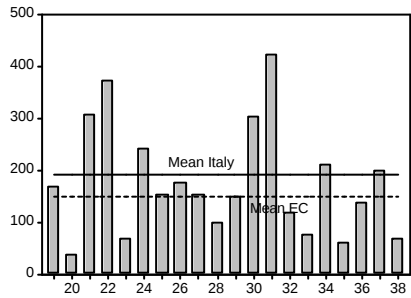
Graph 6. Rate of agrarian employment in regions of Italy, 1995



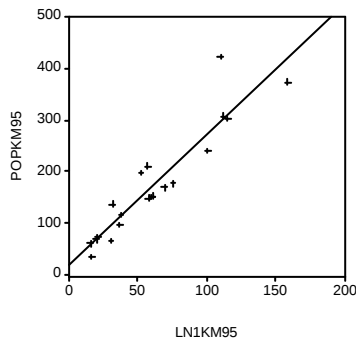
Graph. 7. Density of non agrarian employment in regions of Italy, 1995  
(employed per km2)

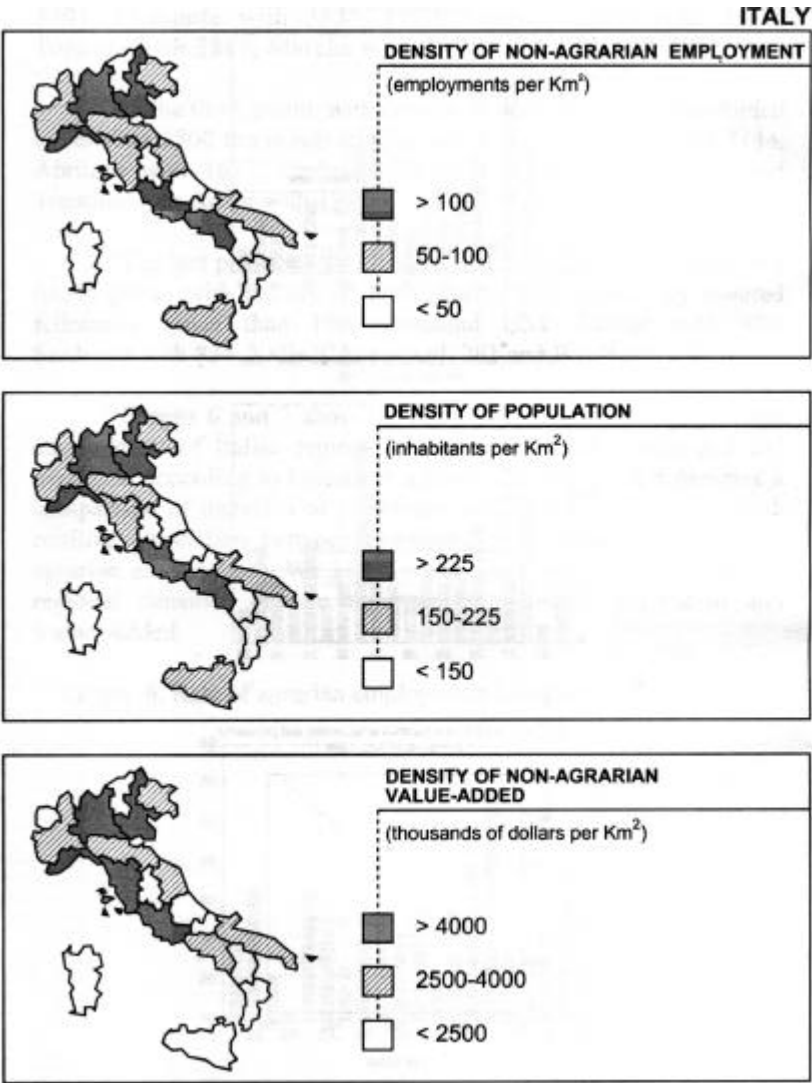


Graph.8. Density of population in regions of Italy, 1995  
(inhabitants per Km2)



Gaph. 9. Density of non agrarian employment and population  
in regions of Italy, 1995





### **3. Regional Tourism**

Table 3 presents the rankings of Italian regions among 100 European regions of former CEE12 countries, and the following data of tourism in Italian regions in 1995:

Ons = overnight stays in thousands.

Onsh = overnight stays, in units, per one thousand inhabitants.

Onshn = equal to Onsh, but only from national origin.

Onshx = equal to Onsh, but only from foreign origin.

Onskm = overnight stays, in units, per squared kilometre.

Rons = ranking of Ons, in descending order among 100 EU regions.

Rohsh = ranking of Onsh, in descending order among 100 EU regions

Some Italian regions occupy very high position in the ranking of tourists overnight stays, both in absolute values and in the ratio of this variable with regional population.

Six Italian regions belong to the Top 20 regions on the ranking position of overnight stays: Trentino-Alto Adige, Emilia Romagna, Veneto, Toscana, Lombardia and Lazio.

In the values of Ons the highest positions correspond to Trentino-Alto Adige with more than 30 millions of overnight stays at hotels, with a ranking number of 5 among 100 European regions, followed by Emilia-Romagna with almost 29 millions and ranking 6, Veneto with more than 25 millions and ranking 7.

In the values of Onsh 7 Italian regions belong to the group of Top 20 EU regions: Valle d'Aosta, Liguria, Trentino-Alto Adige, Veneto, Emilia-Romagna, Toscana and Umbria.

Table 3. Tourist indicators for Italian regions in 1995  
(thousands of overnight stays in hotels and related variables)

| ITALY               | ons   | onsh  | onshn | onshx | onskm | rons | ronsh |
|---------------------|-------|-------|-------|-------|-------|------|-------|
| Piemonte            | 5067  | 1179  | 792   | 387   | 199   | 52   | 78    |
| Valle d'Aosta       | 2630  | 22192 | 17841 | 4351  | 806   | 73   | 5     |
| Liguria             | 12226 | 7349  | 5402  | 1947  | 2257  | 26   | 8     |
| Lombardia           | 18416 | 2067  | 1199  | 868   | 772   | 17   | 50    |
| Trentino-Alto Adige | 30077 | 33099 | 15540 | 17560 | 2208  | 5    | 3     |
| Veneto              | 25574 | 5783  | 2353  | 3430  | 1393  | 7    | 10    |
| Friuli-Ven. Giulia  | 3883  | 3260  | 1767  | 1493  | 495   | 61   | 28    |
| Emilia-Romagna      | 28959 | 7382  | 5636  | 1747  | 1309  | 6    | 7     |
| Toscana             | 18689 | 5300  | 2852  | 2448  | 813   | 16   | 11    |
| Umbria              | 3103  | 3773  | 2804  | 970   | 367   | 69   | 18    |
| Marche              | 5304  | 3681  | 2794  | 887   | 547   | 50   | 21    |
| Lazio               | 17137 | 3300  | 1387  | 1913  | 996   | 19   | 27    |
| Campania            | 12136 | 2112  | 1162  | 950   | 893   | 27   | 49    |
| Abruzzo             | 3333  | 2629  | 2278  | 352   | 309   | 66   | 34    |
| Molise              | 304   | 916   | 833   | 84    | 69    | 100  | 88    |
| Puglia              | 4391  | 1077  | 963   | 114   | 227   | 55   | 82    |
| Basilicata          | 511   | 836   | 759   | 77    | 51    | 98   | 95    |
| Calabria            | 3066  | 1477  | 1378  | 99    | 203   | 70   | 68    |
| Sicilia             | 8136  | 1601  | 943   | 657   | 316   | 37   | 65    |
| Sardegna            | 5090  | 3067  | 2454  | 613   | 211   | 51   | 30    |

Note: "onsh" is the ratio between overnight stays and population, in units per one thousand inhabitants, while onshn and onshx are similar ratios for ons from national and foreign origin. "onskm" is the number of overnights per Km<sup>2</sup> in the year 1995. "rons" is the ranking position in overnight stays and "ronsh" the position in onsh, in descending order, among 100 regions of former CEE12.

Among regions southern to Lazio, the highest values of Ons correspond to Campania with more than 12 millions and Sicilia with 8 millions.

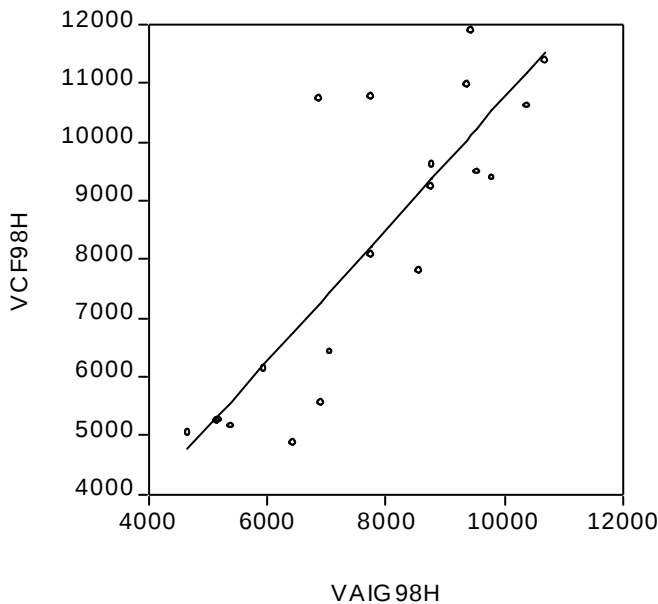
4. Regional distribution of Value-Added by sector.

The regional distribution of Value-Added in Industry and Government Services has a highly positive impact on regional market services and building, as it is shown in the econometric models that we present on the next section.

Here we present some graphs that show the differences among regions.

First of all Graph 10 shows the high positive correlation of market services value-added (Vcf98h) with the sum of Agriculture, Industry and Government Services (Vg98h).

Graph 10

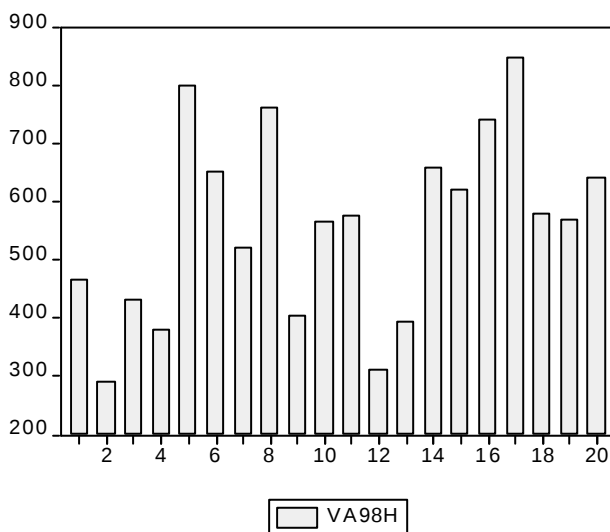


The correlation coefficient between the variables of graph 10 is equal to 0.84. The regions with highest levels of market services

Value-Added per inhabitant (Vcf98h) in comparison with expected according to the value of Vaig98h, where Liguria and Emilia-Romagna. This discrepancy could be related with the effect of tourism.

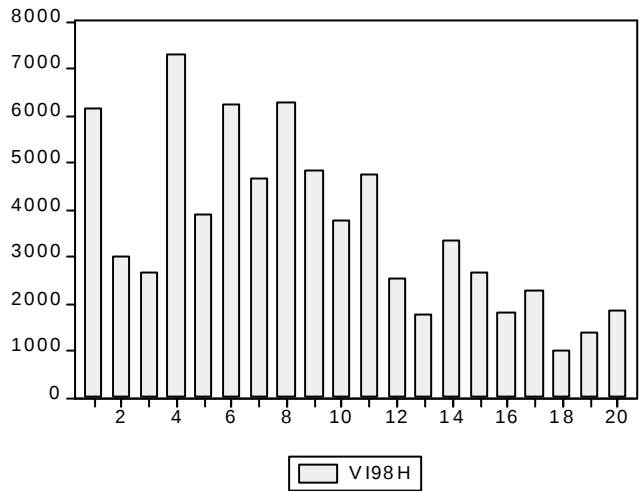
Besides that graphs 11 to 15 present the regional distribution of Value-Added by sector. The order of regions is the same of table 1.

Graph 11. Value-Added of Italian regions in 1998: Agriculture  
(Ecus per inhabitant at 1998 prices)

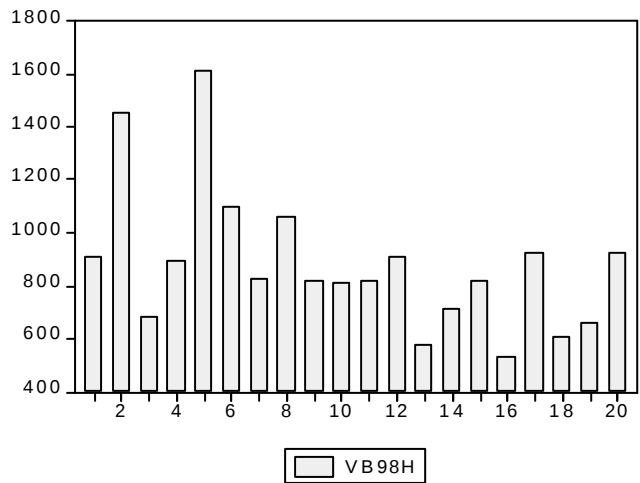


We can observe that the most outstanding regions in Value-Added per inhabitant of Agriculture are Basilicata, Trentino-Alto Adige, Emilia Romagna, Puglia, Abruzzo, Veneto, Sicilia and Molise, while the lower values correspond to Valle d'Aosta and Lazio.

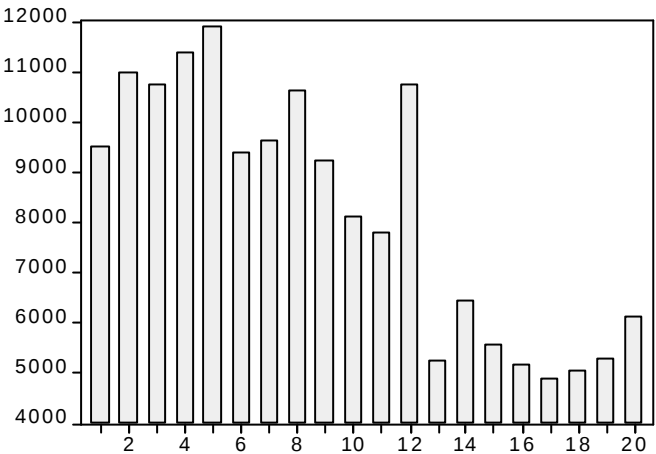
Graph 12. Value-Added of Italian regions in 1998: Industry  
(Ecus per inhabitant at 1998 prices)



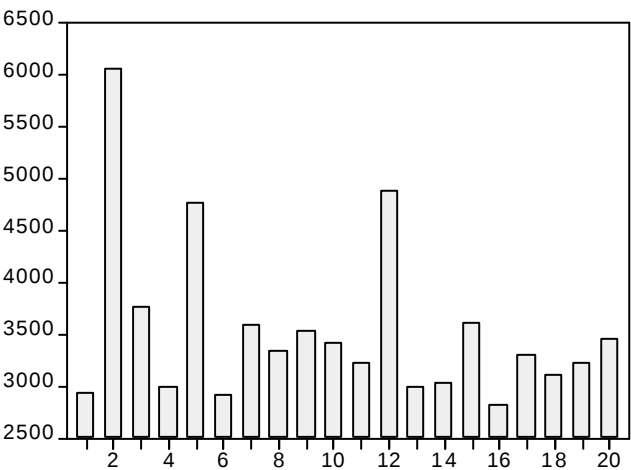
Graph 13. Value-Added of Italian regions in 1998: Building  
(Ecus per inhabitant at 1998 prices)



Graph 14. Value-Added of Italian regions in 1998: Commercial and Financial Services ((Ecus per inhabitant at 1998 prices)



Graph 15. Value-Added of Italian regions in 1998: Government and Social Services ((Ecus per inhabitant at 1998 prices)



The differences in Industry are very big, with several Northern regions with more than 4000 dollars of industrial Value-Added per inhabitant while all Southern regions are below that value.

The most outstanding regions in the value of Vi98h are Lombardia, Piemonte, Veneto, and Emilia Romagna, followed by Friuli-Venetia Giulia, Toscana and Marche.

Tourism intensity, in relation with population, shows an important positive influence on Building and so the most outstanding regions in Value-Added of Building per inhabitant where in 1998 Trentino-Alto Adige and Valle d'Aosta.

## 5. Econometric models of regional development

Equations 1.1 and 1.2 present a linear relation between the rate of non-agrarian employment per one thousand inhabitants, and non-agrarian Value-Added per inhabitant of Italian regions. Equation 1.1 does not allow for differences in parameters across regions while equation 1.2 includes some dummies for allowing differences in intercept.

Equation 1.1. Model for LNA98H without dummies.

| Dependent Variable: LNA98H |             |                       |             |          |
|----------------------------|-------------|-----------------------|-------------|----------|
| Method: Least Squares      |             |                       |             |          |
| Included observations: 20  |             |                       |             |          |
| Variable                   | Coefficient | Std. Error            | t-Statistic | Prob.    |
| VNA98H                     | 16.05086    | 0.933094              | 17.20177    | 0.0000   |
| C                          | 100.1816    | 15.67216              | 6.392330    | 0.0000   |
| R-squared                  | 0.942657    | Mean dependent var    |             | 360.7199 |
| Adjusted R-squared         | 0.939471    | S.D. dependent var    |             | 73.19667 |
| S.E. of regression         | 18.00826    | Akaike info criterion |             | 8.714178 |
| Sum squared resid          | 5837.356    | Schwarz criterion     |             | 8.813751 |
| Log likelihood             | -85.14178   | F-statistic           |             | 295.9009 |
| Durbin-Watson stat         | 1.335611    | Prob(F-statistic)     |             | 0.000000 |

## Equation 1.2. Model for LNS98H with dummies

| Dependent Variable: LNA98H |             |                       |             |        |
|----------------------------|-------------|-----------------------|-------------|--------|
| Method: Least Squares      |             |                       |             |        |
| Included observations: 20  |             |                       |             |        |
| Variable                   | Coefficient | Std. Error            | t-Statistic | Prob.  |
| DVNAH                      | 9.016947    | 2.723721              | 3.310525    | 0.0052 |
| LNA85H                     | 0.896940    | 0.043702              | 20.52395    | 0.0000 |
| D2                         | -45.78234   | 11.51682              | -3.975260   | 0.0014 |
| D5                         | -61.15155   | 14.88275              | -4.108888   | 0.0011 |
| D6                         | 19.57279    | 12.12680              | 1.614011    | 0.1288 |
| D20                        | 22.58004    | 11.09397              | 2.035344    | 0.0612 |
| R-squared                  | 0.983758    | Mean dependent var    | 360.7199    |        |
| Adjusted R-squared         | 0.977957    | S.D. dependent var    | 73.19667    |        |
| S.E. of regression         | 10.86745    | Akaike info criterion | 7.852746    |        |
| Sum squared resid          | 1653.420    | Schwarz criterion     | 8.151466    |        |
| Log likelihood             | -72.52746   | Durbin-Watson stat    | 2.065122    |        |

$V_iH$ = Value-Added per inhabitant of each sector, in the years 1998 and 1985, measured in dollars at 1990 prices and exchange rates, using the income approach, as to say using Consumption Price Index for deflating.

$i=A, B, C, F, G, I$ , corresponds to Agriculture, Building, Commercial and Financial services, Government and social services and Industry. NA means non agrarian and NG non government.

Equations 2, 3 and 4 present, respectively, estimations for explaining the regional levels of Value-Added per inhabitant in Commercial and Financial services (C and F), Building (B), and the Group of Government and Social Services (G).

**Equation 2. Model for Value-Added of sectors C and F**

| Dependent Variable: VCF98H |             |                       |             |        |
|----------------------------|-------------|-----------------------|-------------|--------|
| Method: Least Squares      |             |                       |             |        |
| Included observations: 20  |             |                       |             |        |
| Variable                   | Coefficient | Std. Error            | t-Statistic | Prob.  |
| DVAIH                      | 0.694854    | 0.099157              | 7.007631    | 0.0000 |
| DVGH                       | 0.130253    | 0.157773              | 0.825574    | 0.4252 |
| ONSH/1000                  | 19.57931    | 14.23482              | 1.375452    | 0.1941 |
| VCF85H                     | 1.290423    | 0.043316              | 29.79119    | 0.0000 |
| DVBH                       | 1.701776    | 0.390118              | 4.362205    | 0.0009 |
| D10                        | 1196.315    | 305.1819              | 3.920007    | 0.0020 |
| D18                        | 1121.130    | 314.8261              | 3.561110    | 0.0039 |
| D20                        | 990.3768    | 308.9646              | 3.205470    | 0.0076 |
| R-squared                  | 0.994064    | Mean dependent var    | 10064.75    |        |
| Adjusted R-squared         | 0.990602    | S.D. dependent var    | 3069.042    |        |
| S.E. of regression         | 297.5297    | Akaike info criterion | 14.51808    |        |
| Sum squared resid          | 1062287.    | Schwarz criterion     | 14.91637    |        |
| Log likelihood             | -137.1808   | Durbin-Watson stat    | 1.818319    |        |

**Equation 3. Model for Value-Added in Building Sector**

| Dependent Variable: VB98H |             |                       |             |        |
|---------------------------|-------------|-----------------------|-------------|--------|
| Method: Least Squares     |             |                       |             |        |
| Included observations: 20 |             |                       |             |        |
| Variable                  | Coefficient | Std. Error            | t-Statistic | Prob.  |
| VAIS98H                   | 0.026147    | 0.005227              | 5.002184    | 0.0002 |
| VG98H                     | 0.102228    | 0.024288              | 4.209055    | 0.0009 |
| ONSH/1000                 | 19.68061    | 3.572974              | 5.508186    | 0.0001 |
| D3                        | -342.3102   | 111.6961              | -3.064658   | 0.0084 |
| D6                        | 255.5414    | 117.9294              | 2.166901    | 0.0480 |
| D17                       | 340.2713    | 114.0898              | 2.982486    | 0.0099 |
| R-squared                 | 0.921246    | Mean dependent var    | 1084.269    |        |
| Adjusted R-squared        | 0.893119    | S.D. dependent var    | 330.6374    |        |
| S.E. of regression        | 108.0941    | Akaike info criterion | 12.44721    |        |
| Sum squared resid         | 163580.5    | Schwarz criterion     | 12.74593    |        |
| Log likelihood            | -118.4721   | Durbin-Watson stat    | 1.664390    |        |

## Equation 4. Model for Value-Added in Government Sector

| Dependent Variable: VG98H |             |                       |             |          |
|---------------------------|-------------|-----------------------|-------------|----------|
| Method: Least Squares     |             |                       |             |          |
| Included observations: 20 |             |                       |             |          |
| Variable                  | Coefficient | Std. Error            | t-Statistic | Prob.    |
| VG85H                     | 1.815357    | 0.047525              | 38.19824    | 0.0000   |
| DVNGH                     | 0.110821    | 0.026937              | 4.114111    | 0.0011   |
| D2                        | 3080.478    | 186.1055              | 16.55232    | 0.0000   |
| D5                        | 608.8879    | 202.6142              | 3.005159    | 0.0095   |
| D7                        | -710.4227   | 185.8483              | -3.822595   | 0.0019   |
| D19                       | 423.8640    | 186.9981              | 2.266675    | 0.0398   |
| R-squared                 | 0.976491    | Mean dependent var    |             | 4356.052 |
| Adjusted R-squared        | 0.968095    | S.D. dependent var    |             | 989.9593 |
| S.E. of regression        | 176.8261    | Akaike info criterion |             | 13.43154 |
| Sum squared resid         | 437744.6    | Schwarz criterion     |             | 13.73026 |
| Log likelihood            | -128.3154   | Durbin-Watson stat    |             | 2.235746 |

## TSLS Equation 3 for Value-Added of sectors C and F

| Dependent Variable: VCF98H      |             |                    |             |          |
|---------------------------------|-------------|--------------------|-------------|----------|
| Method: Two-Stage Least Squares |             |                    |             |          |
| Included observations: 20       |             |                    |             |          |
| Variable                        | Coefficient | Std. Error         | t-Statistic | Prob.    |
| DVAIH                           | 0.697928    | 0.099547           | 7.011029    | 0.0000   |
| DVGH                            | 0.085922    | 0.160307           | 0.535981    | 0.6018   |
| ONSH/1000                       | 22.76409    | 14.40303           | 1.580507    | 0.1400   |
| VCF85H                          | 1.301709    | 0.043940           | 29.62447    | 0.0000   |
| DVBH                            | 1.596713    | 0.396816           | 4.023816    | 0.0017   |
| D10                             | 1203.094    | 306.3534           | 3.927143    | 0.0020   |
| D18                             | 1134.374    | 316.0881           | 3.588790    | 0.0037   |
| D20                             | 1001.838    | 310.1868           | 3.229789    | 0.0072   |
| R-squared                       | 0.994019    | Mean dependent var |             | 10064.75 |
| Adjusted R-squared              | 0.990531    | S.D. dependent var |             | 3069.042 |
| S.E. of regression              | 298.6502    | Sum squared resid  |             | 1070303. |
| Durbin-Watson stat              | 1.791725    |                    |             |          |

**TSL Equation 4 for Value-Added of Building**

| Dependent Variable: VB98H       |             |                    |             |          |
|---------------------------------|-------------|--------------------|-------------|----------|
| Method: Two-Stage Least Squares |             |                    |             |          |
| Included observations: 20       |             |                    |             |          |
| Variable                        | Coefficient | Std. Error         | t-Statistic | Prob.    |
| VAIS98H                         | 0.026133    | 0.005227           | 4.999444    | 0.0002   |
| VG98H                           | 0.102251    | 0.024288           | 4.209981    | 0.0009   |
| ONSH/1000                       | 19.69158    | 3.573077           | 5.511098    | 0.0001   |
| D3                              | -342.1992   | 111.6965           | -3.063651   | 0.0084   |
| D6                              | 255.7205    | 117.9303           | 2.168403    | 0.0478   |
| D17                             | 340.3607    | 114.0901           | 2.983261    | 0.0099   |
| R-squared                       | 0.921246    | Mean dependent var |             | 1084.269 |
| Adjusted R-squared              | 0.893119    | S.D. dependent var |             | 330.6374 |
| S.E. of regression              | 108.0942    | Sum squared resid  |             | 163580.9 |
| Durbin-Watson stat              | 1.664348    |                    |             |          |

**TSLS Equation 5 for Value-Added of Government Services**

| Dependent Variable: VG98H       |             |                    |             |          |
|---------------------------------|-------------|--------------------|-------------|----------|
| Method: Two-Stage Least Squares |             |                    |             |          |
| Included observations: 20       |             |                    |             |          |
| Variable                        | Coefficient | Std. Error         | t-Statistic | Prob.    |
| VG85H                           | 1.817305    | 0.047766           | 38.04602    | 0.0000   |
| DVNGH                           | 0.109585    | 0.027108           | 4.042618    | 0.0012   |
| D2                              | 3078.992    | 186.1548           | 16.53995    | 0.0000   |
| D5                              | 612.7364    | 202.8474           | 3.020677    | 0.0092   |
| D7                              | -709.5772   | 185.8737           | -3.817523   | 0.0019   |
| D19                             | 421.7606    | 187.0827           | 2.254407    | 0.0407   |
| R-squared                       | 0.976488    | Mean dependent var |             | 4356.052 |
| Adjusted R-squared              | 0.968090    | S.D. dependent var |             | 989.9593 |
| S.E. of regression              | 176.8394    | Sum squared resid  |             | 437810.4 |
| Durbin-Watson stat              | 2.230394    |                    |             |          |

|                                                                                                             |
|-------------------------------------------------------------------------------------------------------------|
| Instrument list: VA85H VI85H VB85H VCF85H VG85H D10 D18<br>D20 D3 D6 D17 D2 D5 D7 D19 ONSH/1000 VA98H VI98H |
|-------------------------------------------------------------------------------------------------------------|

Besides  $V_iH$  the models include the variable  $ONSH/1000$ , as a tourism indicator, and variables  $D1$  to  $D20$  representing regional dummies.  $DV_iH$  means the increase of real value-added per inhabitant during 1985-98.

This system of equations has interdependent relations, and because of that we present the two stage least squares, TSLS, estimations besides the Least Squares, LS, estimations. This similarity happens because the main inter-sector relations are unilateral, from Industry, Tourism and Government, to Building and Market Services, although these two sectors have some degree of bilateral dependence.

Some interesting comments from these results are the following:

1) The goodness of fit is very good in all the equations, and the coefficients show generally correct signs and significant coefficients.

2) The estimations by LS and TSLS are very similar, although TSLS coefficients have better statistical properties in case of interdependence.

3) The increase in Value-Added of Agriculture, Industry and Building, shows a significant and positive effect of Value-Added of Commercial and Financial Sector, while the increase in Value-Added of Government and Social Services and the indicator of Tourism Activity, shows a positive effect although non significant.

4) All these explanatory variables show a positive and significant effect on Value-Added of Building Sector.

5) Value-Added of Government and Social Services depends more on past values of these variables and general criteria of distribution than on the increase of Value-Added of non-government sectors,  $DVNG$ , in the own region, although this last variable seems

to have an average impact of 11% on the explained variable of equation 4.

According to Guisan, Cancelo, Aguayo and Diaz(2001) the Central regions of European Union, including Northern Italy have a high degree of industrial activity with more than 4 thousand dollars per inhabitant of Value-Added in this sector at 1990 prices, and values generally between 4 and 9 thousand dollars per inhabitant, while European Union Southern periphery, including many Southern regions of Spain, Portugal Italy and Greece, have generally values of Value-Added in Industry between 1 and 3 thousand dollars at 1990 prices.

The low level of industrial production implies generally a low level of development of services, specially in regions with low levels of Tourism and/or Government Services.

## **6. Conclusions**

1) The econometric results explain how the differences in regional distribution of Industry, Government Services and Tourism, affect to the regional differences in market services and building activities.

2) In comparison with other EU countries, the Northern Italian regions show levels of Value-Added per inhabitant in Industry generally higher than EU average, while Southern regions are below that average.

3) Value-Added per inhabitant in Government and Social Services had a moderate value in several regions, around 3 thousand Ecus in 1998, below EU average that was 4 thousand Ecus. We can not consider excessive the level of this variable as even in the highest cases is clearly under EU maximum values that correspond to regions with near 10 thousand Ecus.

4) Although income per capita in Italy is very similar to EU average the average rate of employment is clearly under EU average,

and so it seems convenient to improve employment policies generally in all the country, and mainly in Southern regions, with more industry, more tourism and more Government and Social Services.

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<sup>1</sup>Information about these documents can be found at [ideas.repec.org](http://ideas.repec.org)

<sup>2</sup>Information about these documents can be found at [www.usc.es/economet/ea.htm](http://www.usc.es/economet/ea.htm)